

Our Ref: MLLSEC/133/2021

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Date: 27 July 2021

Regd Office

Mahindra Towers,
P. K. Kurne Chowk, Worli,
Mumbai – 400 018

To,
BSE Limited (Security Code: 540768)

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Dalal Street, Fort
Mumbai-400 001

CIN: L63000MH2007PLC173466

E-mail Id: cs.mll@mahindra.com

National Stock Exchange of India Ltd., (Symbol: MAHLOG)

Exchange Plaza, 5th Floor, Plot No. C/1, “G” Block,
Bandra –Kurla Complex, Bandra (East)
Mumbai –400 051

Dear Sirs,

Sub: Earnings Presentation for the quarter ended 30 June 2021 - Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (“the Listing Regulations”)

In compliance with Regulation 30 and other applicable provisions of the Listing Regulations, please find enclosed herewith Earnings Presentation encompassing, inter-alia, an overview of the Unaudited Financial Results of Mahindra Logistics Limited (“the Company”) for the quarter ended 30 June 2021, subjected to Limited Review.

The enclosed earnings presentation is also being uploaded on the Company’s website viz. <https://mahindralogistics.com/investor-information> in compliance with Regulation 46 of the Listing Regulations.

Kindly take the same on record and acknowledge receipt.

Thanking you,

For **Mahindra Logistics Limited**



Brijbala Batwal
Company Secretary

Enclosure: as above

MAHINDRA LOGISTICS LIMITED INVESTOR PRESENTATION – Q1 FY22

Mahindra
LOGISTICS



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Q1 FY22 Financials Highlights

Consolidated Financial Highlights for Q1 FY22



Total Revenue
INR 873 Crs
↑ 113% YoY



Non-M&M SCM Revenue
INR 400 Crs
↑ 82% YoY



Warehousing & Solutions Revenue
INR 157 Crs
↑ 30% YoY



Gross Margin
INR 92 Crs
↑ 132% YoY



EBITDA
INR 47 Crs
↑ 78x YoY



Profit After Tax
INR 9 Crs
↑ 155% YoY



Key Highlights

- 01 **SCM revenue grew at 114% YoY and Enterprise Mobility revenue grew at 87% YoY** despite disruptions due to the second wave of Covid 19.
- 02 **Warehousing & VAS** - Revenue from Non M&M Warehousing & Solutions grew 39% YoY consequent to continued focus on solutions-led approach to customer requirements.
- 03 Positive traction of **“EDeI”**: Electric last mile delivery solution. Strong demand environment with opportunity for continuing fleet deployment.
- 04 **Freight Forwarding business improved** due to higher volumes in Exports and Imports business.
- 05 Sustained focus on **cost management and cash flow from operations**
- 06 **Ensured Safety of Employees** through Vaccination Drives; rolled out required assistance and Benefits to Covid affected employees.

